

## U.S. Small Business Administration Washington, D.C. 20416

FEB 2 0 2003

Mohammad Rouf, President Globeteck Group, Inc. 544 Ohohia Street, #2 Honolulu, Hawaii 96819

Dear Mr. Rouf:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) BD program. Your nine (9) year program term begins on the date of this letter.

Additionally, your firm has been certified as a Small Disadvantaged Business (SDB) in the Federal Government's SDB program. Your term of participation in the SDB program is concurrent with your 8(a) BD certification.

During participation in the 8(a) program, you will receive business development assistance from an assigned Business Opportunity Specialist in the Hawaii District Office located at 300 Ala Moana, Room 2-235, Honolulu, Hawaii 96850-4981. The phone number is 808/541-2990. The District office will also be able to provide you with information on the SDB program and its benefits.

Your firm will become eligible to receive 8(a) contracts after you submit a business plan using SBA Form 1010C and receive SBA's approval of the plan. We are sending a copy of this certification letter to the SBA Hawaii District Office. That office will send you the business plan form.

SBA requires that the President or Chief Executive Officer sign a Participation Agreement to show that he or she understands the conditions of 8(a) program participation. Please read the Agreement carefully, sign and date one copy and return it to the SBA Hawaii District Office at the address shown in the third paragraph above. The second copy is for you.

Even though your firm's approved North American Industry Classification System (NAICS) Code is 541620, your firm may be awarded contracts under other NAICS Codes, as long as the firm is qualified to perform. In this regard, please note that contracts awarded under 8(a) BD program authority generally result from the self-marketing efforts of the 8(a) firm. While your firm's acceptance into the 8(a) BD program is not a guarantee of contract support, SBA will make every effort to provide you with assistance in your marketing efforts.

If you have not already done so, we strongly suggest that you acquire access to e-mail to enhance your communication abilities with public and private sector buyers. Also, you should consider setting up a merchant account with a credit card company which will give you the ability to accept credit card orders for your goods and services from over 1,000 Federal buying offices. Finally, please contact your local SBA District Office to update your enrollment in PRO-Net, an SBA online procurement listing of small businesses utilized by public and private sector buyers.

We welcome you as an 8(a) program participant and look forward to working with you.

Sincerely,

Luz A. Hopewell

Associate Administrator for

**Business Development** 

Enclosures



## U.S. SMALL BUSINESS ADMINISTRATION HAWAII DISTRICT - HONLULU OFFICE 300 ALA MOANA BOULEVARD, SUITE 2-235 HONOLULU, HI 96850

808-541-2990 • 808-541-2976 (FAX) • 808-541-3650 (TDD)

July 24, 2003

GLOBETECK GROUP, INC. 544 OHOHIA STREET, #2 & 4 HONOLULU, HI 96819

Attn: MOHAMMAD ROUF

Your 8(a) Business Plan, received by SBA on April 4, May 8, and July 21, 2003 has been approved.

You will be required to review this plan with your assigned SBA representative at least annually at the end of the program year and to modify the plan if appropriate or required by the Small Business Administration.

SBA no longer approves Standard Industrial Classification (SIC) Codes, now referenced as North American Industry Classification System (NAICS). For marketing purposes, it is suggested that use the following codes:

Primary: 54162

Secondary: 541690, 541380, 611519, 562998, 562112, 541618, 562910

Your firm has been listed in the Hawaii District directory of 8(a) firms along with pertinent information, including SIC/NAICS codes. It is important for you to update the information in the directory (address changes, telephone number updates, including fax and pager numbers), work specialties, contract awarded, etc. This directory is circulated to the various procurement agencies that have participated in the 8(a) Program. You may now market these agencies. SBA only determines if a particular SIC/NAICS code is appropriate for a specific requirement. The federal agencies determine if a particular firm is responsible to perform and has the requisite capabilities to perform. Be sure to update your PRO-Net registry, as well.

The SBA will do its best to provide contract support, but SBA does not guarantee support in any amount. You should make this letter a part of your capability statement as evidence of your business plan. Support Levels are set as follows:

## GLOBETECK GROUP, INC. Page Two

	CURRENT PROGRAM YEAR	NEXT PROGRAM YEAR
8(a) SUPPORT	\$ 1,000,000	\$ 2,000,000
NON 8(a) SUPPORT	\$ 500,000	\$ 600,000
TOTAL SUPPORT	\$ 1,500,000	\$ 2,600,000

If you have questions please contact Erlyne Lum, at Phone: (808) 541-2975; FAX: (808) 541-2976; E-mail: erlyne.lum@sba.gov.

Sincerely,

Karen Sakihama

Assistant District Director for Economic Development

and 8(a) Business Development